




MANAGER AS A COACH

Equip Managers with Coaching skills to develop people for excellence


INDUSTRY	OBJECTIVE	PROFILE OF PARTICIPANTS
 <p>Service Industry</p>	 <ul style="list-style-type: none">▶ Facilitating usage of coaching as a managerial tool▶ Equipping managers with powerful questioning and listening skills	 <p>Learning and Development (L & D) Managers of the Organisation.</p>

PROGRAM CONTENT



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graph LR; A[PRE-PROGRAMME STUDY (1 DAY)] --> B[One on one interviews with select participants, GM, VP, L&D etc.]; B --> C[FACE TO FACE PROGRAMME ON COACHING (3 DAYS)]; C --> D[Participants were exposed to principles of coaching, process of coaching, and critical skills required for coaching.]; D --> E[DEEPENING THE IMPACT (3 DAYS OVER 3 MONTHS)]; E --> F[After 30 and 60 days of the coaching programme, touch points were established with the participant through - telecoaching, webinars. A short test was conducted after 75 days to look at the retention and application ability of the participants.]
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IMPACT



- Quality of conversations improved
- Solving problems together rather than only responding to questions
- Team engagement increased
- Better delegation to juniors
- Enhanced coaching skills in managers

To know more, please log on to www.pragatileadership.com.

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