



**Manish Gupta**



### ***Work Specialization:***

Strategic Leadership Development, Change Management, Business Communication, Executive Presence, Coaching & Mentoring, Execution Excellence, Sales Effectiveness, Team Building, Positive Psychology etc.



### ***Work Experience:***

Over 22 years of experience including 19 years in the corporate sector. Facilitated workshops at mid to senior levels for over 20 corporate names across a diverse set of industries.

## **Facilitator**

### ***Certifications***

Executive Coaching from People Unlimited, Facilitation Skills by Rubicon Learning Systems.

### ***Sectors Served***

Consumer Durables, Banking and Finance, IT, Manufacturing, and Pharmaceutical etc.

### ***Clientele***

ACC, Ambuja Cements, Cipla, Crisil, HSBC, Mahindra & Mahindra, Oracle, PwC, Religare, Royal Enfield, Schneider Electric, and Workhardt etc.

### ***Academic Qualifications***

- Post Graduate Diploma in Business Administration from XLRI, Jamshedpur (1996)
- B.E. (Hons) in Mechanical Engineering from PEC University of Technology (1992)

To know more, Connect with Manish on:





## Work Specialization

- **Manish** is adept at facilitating in the areas of Strategic Leadership Development, Change Management, Business Communication, Executive Presence, Coaching & Mentoring, Execution Excellence, Sales Effectiveness, Team Building, and using Positive Psychology for Productivity Enhancement.
- **As a Facilitator:**
  - ✓ **Manish** is able to leverage his 19 years of corporate experience in the automobile industry and financial services across areas like Business Strategy, Operations, Relationship Management, Business and Product Development, and Client Sales Management. Having led large teams and businesses, he is able to share numerous inter-disciplinary examples of live business and people situations in any given client context. This allows him to connect with the audience extremely well, enliven the sessions, improve understanding of the topic, and retention of the concepts.



## Certifications

**Manish** is a Certified Executive Coach from People Unlimited and is certified in facilitation Skills by Rubicon Learning Systems.



## Work Experience

Over 22 years of experience including 19 years in the corporate sector. His last corporate assignment was as Managing Director and Sales Head for Treasury and Trade Solutions at a major multinational bank in India. He has facilitated workshops at mid to senior levels for over 20 corporate names across a diverse set of industries.



## Customers Served

**Manish** has facilitated programs in companies like ACC, Ambuja Cements, Cipla, Crisil, HSBC, Mahindra & Mahindra, Oracle, PwC, Religare, Royal Enfield, Schneider Electric, and Workhardt to name a few.



## Academic Qualifications

Post Graduate Diploma in Business Administration from XLRI, Jamshedpur (1996) and B.E. (Hons) in Mechanical Engineering from PEC University of Technology, formerly known as Punjab Engineering College, Chandigarh (1992).



## Persona

**Manish** is warm, helpful, curious, and loves to have long conversations over coffee. He believes in learning by inviting discomfort and targets to learn something new every year. This quest has taken him to learn paragliding and skiing, studying and lecturing on happiness and human behaviour in marital relationships, collecting trivia, writing books (English Bites! My 'Fullproof' English Learning Formula, Penguin Books, 2012 and Let's Talk in English, Penguin Books, 2015), co-founding a club for knowledge sharing, and driving cars and campervans on roads less travelled. He is currently learning table tennis and photography.

To know more, Connect with Manish on:

