



**Vivek Yatnalkar**



### **Work Specialization:**

Solutions for Senior-Top Management like Leadership Development Programs, Executive Coaching, Developing Coaches, Train the Trainer, Building and Motivating Teams to achieve business results



### **Work Experience:**

13+ with corporates in the fields of Manufacturing, IT Consulting - Project Management - Service and ERP implementation etc. in India and abroad, 10+ years of experience L/D – OD Coaching space across sectors in India and abroad.

## **Facilitator | Consultant | Coach**

### *Certifications*

A FastTrack-certified Coach, Trainer for INIFAC certified(TTT) program (Inspiring Facilitator TM), MBTI certified practitioner, an ITIL foundation certificate, Diploma in experiential learning and education (DEEP) and NLP Practitioner

### *Sectors Served*

Manufacturing, IT, Banking, Finance, Health care, Insurance, Telecom, BPO, Hospitality, Research and Development, Food Logistics, Pharmaceuticals, Consulting, FMCG, Construction, etc.

### *Clientele*

Allscripts Health Care Solutions Pvt Ltd, Atlas Copco India Ltd, B&R Industrial Automation Pvt Ltd, Bayer Cropscience Ltd, Flint Group, Harman International (India) Pvt Ltd, Lear Automotive, Madhura Fashion & Lifestyle, Mahindra & Mahindra Auto & Farm Sector,

### *Academic Qualifications*

Gold medallist while pursuing his B.E and an M-Tech in Industrial Management from IIT Chennai

To know more, Connect with Vivek on:





## Work Specialization

- **Vivek's L/D** – OD expertise covers a diverse set of areas for Senior-Top Management like Leadership Development Programs, Executive Coaching, Developing Coaches, Train the Trainer, Building and Motivating Teams to achieve business results and much more.
- **As a Facilitator:**
  - ✓ His humorous but direct style of training leaves a great impact on participants giving them a lot of 'Aha' moments.
  - ✓ Besides being renowned for having an excellent ability to connect with the audience, **Vivek** is adept at understanding the business challenges, designing the program appropriately and ensuring that the business gets the desired result!
  - ✓ **Vivek** is also popular for using creative training methods, including 'magic', invigorating both left & right brains of participants via innovative design and methodologies and thereby motivating them
  - ✓ He has the added advantage of having actual overseas-work experience and is hence able to better connect with most of the issues faced by MNCs
  - ✓ **Vivek** is also known to share real-life work experience during his training sessions that the audience connects with, simplifying their learning
  - ✓ That's why you'll discover that **Vivek** has successfully designed and delivered many training interventions across sectors.
- **As an Executive Coach:**
  - ✓ **Vivek** is a Certified Coach who has completed the 60-hr Coach-Training from FastTrack Coaching USA based on the International Coach Federation (ICF) Core – competencies
  - ✓ He has trained Leaders to acquire Coaching skills and thereby become better leaders and mentors
  - ✓ He has also provided individualized Coaching support to individuals in the Corporate Sector for their development and growth
  - ✓ Is familiar with 360 degrees as a base instrument for coaching



## Certifications

**Vivek** is a FastTrack-certified Coach and a Trainer for INIFAC certified IF (TTT) program. He is also an MBTI certified practitioner; an ITIL foundation certificate; He is also NLP practitioner; He has successfully completed Diploma in experiential learning and education (DEEP)



## Work Experience

- **Vivek** has close to 23+ years of work experience. During his corporate stint, **Vivek** has worked in the fields of Manufacturing, IT Consulting - Project Management - Service delivery – Account Management, Global Process Management, BPO, and ERP implementation in India and abroad (US, UK, China).

# Full Profile

- **As a Facilitator:** He has trained more than 10,000 people over the past 10+ years, thanks to a lot of repeat orders, executing a variety of customized assignments.
- **As an Executive Coach:**
  - ✓ **Vivek** has 400+ hours of one-on-one Coaching
  - ✓ Regularly conducts workshops for Developing Coaches (clients: HDFC Bank, Taj Hotels, Varian, Morgan Stanley)



## Customers Served

- **As a Facilitator:** The clientele to benefit from his skills includes Allscripts Health Care Solutions Pvt Ltd, Atlas Copco India Ltd, B&R Industrial Automation Pvt Ltd, Bayer Cropscience Ltd, Flint Group, Harman International (India) Pvt Ltd, Lear Automotive, Madhura Fashion & Lifestyle, Mahindra & Mahindra Auto & Farm Sector, Morgan Stanley, Olam, Taj, Sudarshan Chemicals, General Mills, Mercedes Benz, Legrand, etc.
- **As a Coach:** Clients include Morgan Stanley, Harman International, SEW, Sudarshan, Sterlite, Rachana Builders, Wave Suspension and Forbes Marshall



## Academic Qualifications

**Vivek** was a gold medalist while pursuing his B.E and is an M-Tech in Industrial Management from IIT Chennai.



## Persona

For a man who resigned his corporate job to pursue his passion for Training and impacting people's lives, **Vivek** is someone who strives to practice what he preaches! In fact, he sees this as the biggest reason for the continued success of his training programs because he is able to share real-life experiences with them and that brings an instant connect! This man of many talents is an avid magician especially doling out tricks for his kids. **Vivek** is a theatre artist and numismatist too. But his biggest passion lies in taking the benefits of corporate training to families and positively impacting their happiness quotient, one family at a time. He is also very active with Social Organization SevaSahayog and is often invited to be a key-note speaker for a number of NGOs due to his ability to motivate the audience!

To know more, Connect with Vivek on:

