



Vipul Malhotra



Work Specialization:

Vipul works specifically in areas of Leadership and Organizational Development with expertise in improving Customer Service, Executive Presence, Emotional Intelligence, Storytelling to Influence and theme-based workshops like Diversity and Inclusion using Forum Theatre.



Work Experience:

Over 21 years and over 8,000 hours as a Consultant and Facilitator, with over 300 hours of Coaching for clients.

Facilitator | Consultant | Coach

Certifications

Certified Executive Coach – CCCP, Teachers College, Columbia University, New York; Certified Facilitator in Gestalt Methods, Israel; Certified in NLP - School of Excellence, India; Certified EVOLVE facilitator - Memcorp Immersive Learning, India

Sectors Served

Manufacturing, Banking and Finance, Consulting, Telecom, BPO, KPO, IT & ITES, Insurance, Education, Healthcare, Hospitality, Services across South East Asia, Middle East, US and Canada.

Clientele

McKinsey Knowledge Centre, EY, Coca Cola, Pepsi, COGNIZANT, SOPRA STERIA, AON Hewitt, AMDOCS, Wells Fargo, Royal Bank of Scotland, Grand Hyatt Qatar, Max Life Insurance, Quattro, Michelin, DELTA, Caterpillar, Bharti Infratel, Bharti Airtel, SRF, Birlasoft, Bertelsmann Stiftung, Lotus Herbal, Nestle, Motorola, GSK, Dunhumby, Accenture, Great Places to Work, GEMS

Academic Qualifications

- Columbia Coaching Certification Program - Columbia University, New York
- MBA – Symbiosis Institute of Managements Studies
- Diploma in Hotel Management, IHM, Mumbai
- Trained in Prophet, MBTI and DISC Profile
- Advanced course - Landmark Education & ISABS
- Trained in Theatre based philosophies

To know more, Connect with Vipul on:





Work Specialization

- He works specifically in areas of Leadership and Organizational Development with expertise in improving Customer Service, Improving Personal Impact and Presentation skills, Situational Leadership, Emotional Intelligence, Storytelling to Influence.
- He has worked with the Senior Management on themes such as revisiting Values and Culture, Collaboration and Diversity and Inclusion.
- As a Coach:
- He uses the Columbia University Framework to coach people on improving executive presence, career transition, moving across different roles, creating Focus and Purpose, enhancing their emotional intelligence at work and in life.



Certifications

Vipul is Certified Executive Coach – CCCP, Teachers College, Columbia University, New York; Certified Facilitator in Gestalt Methods, Israel; Certified in NLP - School of Excellence, India; Certified EVOLVE facilitator - Memcorp Immersive Learning, India



Work Experience

Vipul has over 21 years of work experience and is currently a Leadership Facilitator and an Executive Coach to Fortune 500 firms. His passion is to unlock individual potential and improve organizational performance specifically in areas of Leadership and Organizational Development with expertise in Improving Personal Impact, Presentation skills, Situational Leadership, Stakeholder Management, Emotional Intelligence and Executive Coaching.

Vipul started his career with the Oberoi Hotels, India and has lead people in Operations, Quality and Business Process Outsourcing with companies' like AVIVA Life Insurance, TATA AIG General Insurance, Max Life Insurance and GenPact. With a rich experience of working with opening teams and a Six Sigma Black Belt, he has been instrumental in training people on core processes, procedures and systems. Some of his projects have had a huge impact on increasing Revenue, reducing Cost and Effective Change Management.



Customers Served

- **As an Executive Coach:**
 - Consultants@ Consulting Firm, India
 - Directors@ Automotive Industry, India
 - Business Heads@ Ecommerce, India
 - Biz Owners @ NY & Toronto
- **As a Consultant and Facilitator:** McKinsey Knowledge Centre, EY, Coca Cola, Pepsi, COGNIZANT, SOPRA STERIA, AON Hewitt, AMDOCS, Wells Fargo, Royal Bank of Scotland, Grand Hyatt Qatar, Max Life Insurance, Quattro, Michelin, DELTA, Caterpillar, Bharti Infratel, Bharti Airtel, SRF, Birlasoft, Bertelsmann Stiftung, Lotus Herbal, Nestle, Motorola, GSK, Dunhumby, Accenture, Great Places to Work, GEMS International



Academic Qualifications

- Columbia Coaching Certification Program - Columbia University, New York
- MBA – Symbiosis Institute of Managements Studies
- Diploma in Hotel Management, IHM, Mumbai
- Trained in Prophet, MBTI and DISC Profile
- Advanced course - Landmark Education & ISABS



Persona

Vipul is a certified actor trained by Barry John and Jeff Goldberg (Method Acting). As a passionate actor he uses his stage experience to design and conduct interactive theatre for his corporate clients. He has been a visiting faculty as a Drama Teacher for schools in Gurgaon and facilitated workshops with schools and written scripts and directed plays for them. He has also done a course in Writing for Drama from The Oxford University. He has been acting on stage and screen for the last 8 years. Vipul loves watching movies, reading about Human Behavior, playing Sports, Travelling, and Exploring new cuisines, Cooking, Playing Board games.

To know more, Connect with Vipul on:

